CHALLENGE:

Initial MSA projected at \$326,925 for Medicare beneficiary claimant with diagnoses of depression, anxiety, complex regional pain syndrome and bilateral hand/arm pain with radiation to right shoulder and neck. In the year prior to drafting the MSA claimant received treatment from five physicians whose medical records left current and future medication use uncertain. Six medications were included in MSA with Nucynta 50mg at \$245,721 being the most significant cost-driver.

Physician Follow-Up Case Study



SOLUTION:

Over the course of 60 days, Tower obtained statements from each physician which confirmed last dates of service and whether medications were continued or discontinued. If continued, the name, dosage and frequency of each ongoing medication was obtained. In regard to the Nucynta, the doctor confirmed this was a one-time fill that was subsequently discontinued.

RESULTS: \$270,917 in Savings

Tower documented the treating physicians' statements and updated the medication list so that Nucynta was removed from the MSA. The MSA went from \$326,925 to \$56,008, a \$270,917 reduction to the MSA.

Tower's Physician Follow-Up service is provided at no charge when initiated as part of the MSA and CMS submission process.



